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| **Ravi Kumar Kaki**  ravikumarkk3@gmail.com  9666042535.  Gudivada, India. |  |

**OBJECTIVE**

Work in a respectful position in the company and to help the company to achieve its business goals by supporting different processes.

**Work Experience**

Presently Working with Axis Bank Ltd. Since Febuary 2013

Position: Assistant Manager-sales.

Location: Gudivada

**JOB PROFILE:**

* Looking after the short term and long term funding requirements of business clients and individual customers.
* Advising clients on mortgages and raising loans.
* Building relationships with high net worth individuals.
* Answering any financial and banking queries.
* Contributing towards policy making.
* Providing advice on investments.
* Maintaining a professional image at all times.
* Working closely with small and medium sized businesses.
* Putting into effect new procedures and policies passed down from Head Office.
* Handling customer queries face to face, over the phone or via correspondence.

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| **IT SKILLS** |

* **Operationg Systems**:
* Microsoft Windows 98/XP/Vista
* **Application Software**:
  + MS Excel, Power point, Word.

**PROFESSIONALEXPERIENCE:**  
 I have been completed special certification in MAX LIFE INSURANCE and also TATA AIG GENERAL INSURANCE which has tieup with AXIS BANK and also taken special appreciation certificate KVB(Karthika Vana Bojanam) which has completion of 3.00Lacks LIFE INSURANCE only in span of 3 weeks  
I worked as a DSA(Direct Sales Associative) from June-dec 2012

**EDUCATIONAL QUALIFICATIONS**

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| **Degree/ Certificate** | **Institution** | **Year of**  **Passing** | **Board/University** | **Marks (%)** |
| B.TECH  (Computer science Engineering &Technologies) | Sri Sunflower College of Engg. & Technology, Lankapalli (affiliated to JNTU, Kakinada) | 2011 | JNTU, Kakinada | 63% |
| Diploma in computer Science | A.AN.M&V.V.R.S.R,  Gudlavalleru. | 2007 | StateBoard of technical education,  Andhra Pradesh | 56% |
| 10th class | Sri Ragavendhara publicshool, Gudivada | 2004 | Nagarjuna University,  Andhra Pradesh. | 60.00% |

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| **CERTIFICATIONS** |

* Qulified Gate in 2010 when iam at 3rd year in B.tech

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| **EXTRA CURRICULAR ACTIVITIES** |

* Participated in Ethical hacking fest by NIIT at warangal.
* Actively participated in formulating and shaping events like cultural fests, quizzes, marketing events, debates & seminars in my college and school by working in a group.
* Tutorial sessions for the underprivileged children at my Intermediate Level.

**INTERESTS AND HOBBIES**

* Playing Cricket, Swimming and PC Games (to recreate myself).
* Intense to know about Financial Markets (Preparing on certain NCFM Modules).
* Social Media – like being active on Social sites.
* Traveling**:** To gain board view of the world like able to understand different personalities.

**PERSONAL DETAILS**

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| Date of Birth | : 29-Aprl-1989 |
| Gender | : Male |
| Language Known | : English, Telugu, Hindi |
| Permanent Address | : #17/639-2A, S/o. Kaki Aseervadam,  Bhattu venkata ratnam street,Gudivada Andhra Pradesh, India-521301 |
| Marital Status | : Single |

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| **REFERENCE** |

* M Sunil kumar – Manger,

Axis Bank Ltd, Gudivada.

09966383830 (M)

Date :

Place : Gudivada Signature